



Objectives

The main purpose of the Stakeholder Workshop is:

1. *To understand the suppliers perspective of public procurement in the healthcare sector*
2. *To assess the potential barriers and opportunities to market ICT solutions*
3. *To enable suppliers to provide procurers with feedback about eHealth solutions capable of meeting their unmet needs*

Draft Agenda

09.00 – 9.20 Welcome and Introduction

Welcome from the host (Liverpool City Council and Innovation Agency NWAHSN)

Overview of project and process (Laura Sanchez, EPP-eHealth)

Demand led procurement and role of the customer to directing effort, supporting and enabling innovation and uptake of innovation (Gaynor Whyles, JERA Consulting)

Purpose of the workshop (Ashley Stewart, EPP-eHealth)

9.20 – 10.00 EPP eHealth Joint Statement of Unmet Needs

What is a JSD? (Gaynor Whyles)

Process used to arrive at unmet needs (Ashley Stewart)

Overview of unmet needs (Ashley Stewart)

Q&A

10.00 – 11.00 Supplier Break-out Groups

Discuss unmet needs and address questions posed in the briefing paper (will be circulated in advance)

Supplier feedback their response on unmet needs

11.00 – 11.30 Coffee break

11.30 – 12.45 Network Café (World Café format)

Bilateral Procurer Hospital and Supplier meetings: each procurer will summarise their unmet needs (a short overview will be circulated in advance) and discuss potential solutions with suppliers.

Rotation– suppliers move between the procurers every 15 mins.

12.45 – 13.00 Conclusions and closure

13.00 – 14.30 Networking Lunch