



1st of August of 2016

Do you know how to bridge the gap between ICT and chronic disease care, and empower patients? Join the dialogue!

Empattics (EMpowering PATients for a beTTER Information and improvement of the Communication Systems) is pleased to invite ICT, life science and design companies etc., together with clusters, accelerators and industry associations, who have expertise in healthcare and digital health, experience design, patient and user empowerment and involvement, security and interoperability to attend one of the **workshops** held across Europe in September and October 2016.

Throughout the one-day Workshops, companies and other market participants will learn about:

- The latest research regarding the **common health challenge** and (unmet) chronic disease patient needs in the regions of Galicia and Aragon (Spain), Île-de-France and Central Denmark Region (respectively France and Denmark).
- The innovative procurement methodology - **Pre-Commercial Procurement**, that these regions are deploying to involve suppliers early and help them bring their disruptive concepts closer to the market, through providing them with budget and testing sites on competitive basis.

The participants will also have a chance to discuss their questions and network.

Along with that, the interested stakeholders are invited to fill out an [online questionnaire](#) until **15th of October, 2016**, to provide their feedback and direct questions about **Empattics**.

Both the results from the workshops and the online questionnaire will help the **Empattics** project to add new perspectives on the process and methods chosen, and qualify the analysis, assumptions and materials for the upcoming pre-commercial procurement tender.

The workshops are free of charge but require [registration](#). They will take place in 4 locations:

Copenhagen, 20th of September 2016

Santiago de Compostela, 20th of September 2016

Zaragoza, 23th of September 2016

Paris, 14th of October 2016

About Empattics

Multi-faceted challenges like coping with a chronic disease require multi-faceted solutions. The biggest disease burden in the EU is coming from the chronic ones, affecting millions of people.

Co-funded by the European Commission within the Horizon 2020 framework, the **Empattics** project has started in February 2016 and in the course of 3 years will work towards bridging the gap between chronic disease care and ICT, promoting the concepts of **patient empowerment** and of **Pre-Commercial Procurement (PCP)**.

Empattics consortium consists of four public procurement authorities (**Buyers**) from the regions mentioned above, and three partners who have joined efforts around the common challenge **to enhance self-management of people with chronic diseases through innovative ICT tools and test those on a large scale and integrate as part of the strategic development of health policies in all Buyers' regions.**

In this pursuit of empowering patients to self-manage their condition and improve the quality of their lives, **Empattics** looks for tools that can address health management holistically and lead to better patient experience and outcomes, together with more effective and efficient use of healthcare services.

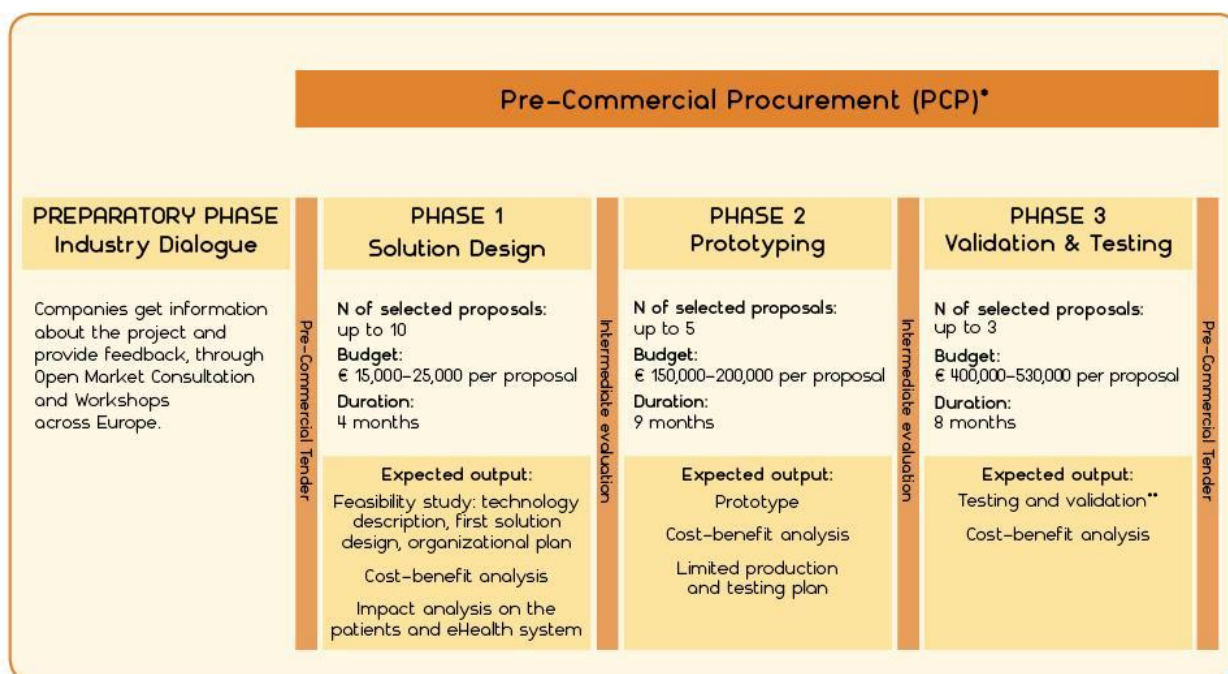
The tools should act as platforms to:

- increase the awareness and knowledge about **treatment adherence**
- provide valuable information for **self-care management** of patient diseases
- help patients to develop **healthy adaptive behaviors** to change the problematic ones
- facilitate the **communication between patients and health professionals.**

Empattics Buyers will announce a **Pre-Commercial Procurement** tender to reach their goals.

That means that instead of looking for commercially available solutions, the **Buyers** will procure Research and Development services from several suppliers in parallel in three competitive phases.

Resulting prototypes will be tested for diabetes (type I and II), cardiac insufficiency and COPD (chronic obstructive pulmonary disease).



*The final form of the EMPATTICS PCP could differ from the one presented above. Please, check the website for updates.
** The Buyers have identified diabetes (I and II), cardiac insufficiency, COPD as the diseases for testing and validation

Why Pre-Commercial Procurement?

Empattics Buyers believe that the available self-care support tools are narrow point solutions that have not succeeded to overcome the barriers and therefore have not been adopted as large scale solutions that can impact Regions and their population.

Thus, the **Buyers** want to explore possible solutions together with companies before their commercial release.

Along with that, **Pre-Commercial Procurement** method has other advantages.

Shared Risks and Benefits

The PCP setup lets the companies to share the risks and the benefits associated with product development with the Buyers.

Working towards Commercialization

While for large enterprises the financial contribution might be insignificant, SMEs can benefit from PCP in order to take their ideas one step closer to commercialization. EMPATTICS will not own Intellectual Property Rights.

According to official numbers from PCP projects funded by European Commission, 73% of contracts were won by SMEs (SME registered as a lead bidder, bidding alone or in a consortium) in comparison to the traditional public procurement, where only 29% of winning bids are SMEs.

Access to Expertise, Testing Sites and Markets

As the Buyers are from different European countries, the companies can get insights into several markets. The companies will get access to the knowledge, clinicians, patients and the infrastructure in the Buyers' regions.

More information:

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For more information, please, visit the website www.empattics.eu.