



EPP eHealth

Welcome to the 4th European Procurers Platform (EPP): eHealth Newsletter!

Welcome to the fourth newsletter from the EPP eHealth project team. The aim of this newsletter is to highlight progress to date, to provide an overview of our Second Peer Learning and Synthesis Workshop, to summarise our Community of Learning Visit at ERASMUS MC, Rotterdam and to give advance notice of our upcoming event in May, 2016.

EPP eHealth Progress

The EPP eHealth team have been working hard and to date the team have:

- Held 3 Consortium Meetings (Madrid, Krakow and Rotterdam)
- Held two Peer Learning Workshops on Innovation Procurement (Madrid and Rotterdam)
- Prepared a report of the first Public Procurement of Innovation Workshop – second coming soon!
- Produced four EPP eHealth Newsletters
- Completed the review of eHealth demand side and produced a report outlining the findings
- Held two Community of Learning Visits (Krakow and Rotterdam)

Find out more about these activities: <http://innovationinhospitals.com/KnowledgeArea.html>

Second Peer Learning and Synthesis Workshop, Rotterdam

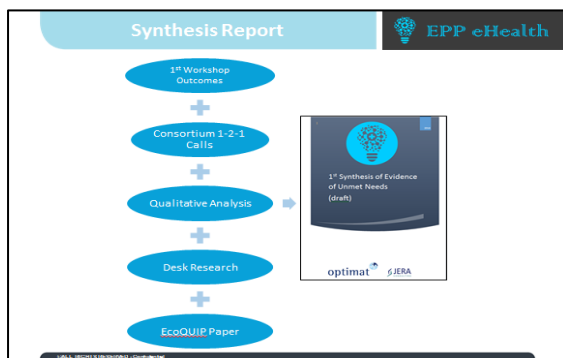
The second Peer Learning and Synthesis Workshop was held at the Bilderberg Park Hotel in Rotterdam on 12th January 2016. This was a one day workshop split into two parts:

1. Unmet Needs and Synthesis of Identified of Unmet Needs
2. Market Engagement

The two parts were designed to support the development of the project towards its objectives. As indicated, the first part focused on the identification of unmet needs in the context of eHealth, and recapped on the key learning messages on unmet needs identification from the first Peer learning Workshop



(Madrid, February 2015). This was followed by a presentation on the synthesis of unmet needs identified; including identified needs both within the project consortium and more widely from other European projects and procurers.



In summary, the first part of the workshop set the context of the healthcare sector by outlining the challenges faced across Europe; this was then followed by a discussion on the barriers to eHealth implementation and the concept of technology push vs pull in relation to market demand. Finally, the innovation procurement process, in particular needs identification, was outlined. The morning session also included a consolidated synthesis of identified

unmet needs from a range of sources. It was explained that the purpose of the Synthesis Report is to consolidate these needs and translate them into messages that can be taken to the market place. This led us onto the second part of the workshop; Market Engagement.

The second part of the workshop focused on the principles and practice of market engagement and drew on experience from consortium partners in Denmark and Poland. The session began with an introduction to Market Engagement, outlined the perspective of both the customer and supplier, presented the spectrum and process of Market Engagement and considered the methods and tools available to procurers during Market Engagement. This session also considered how market engagement in the eHealth sector could be mobilized effectively.



The workshop concluded with agreement on next steps and forward plans.

Read more about ERASMUS and the robotic bed washing facility here:

<http://ecoquip.eu/procurement-projects/sustainable-bed-washing-solution.html>

Community of Learning Visit, ERASMUS MC, Rotterdam – in partnership with EcoQUIP



Erasmus Medical Centre hosted the Community of Learning Visit featuring the award winning **automated VMARC bed and mattress cleaning facility**, now installed in the new hospital building. The solution is the outcome of an innovation procurement project supported by the European Commission under the EcoQUIP project and the project won the Public Procurement of Innovation Award in

2014. Partners from the EcoQUIP project also joined the visit which facilitated an opportunity for networking and peer learning exchange.

The visit began with an introduction to the VMARC bed and mattress cleaning facility by the supplier IMS Innovations. This was then followed by a tour to see the facility in operation. After the tour we heard firsthand about the experience of the procurer and supplier in using innovation procurement to deliver better, cost effective and more environmentally sustainable outcomes.



The afternoon included a Peer Learning Workshop to look in more detail at key aspects of the projects success including

Total Cost of Ownership (TCO) and carbon reduction as evaluation criteria. Additionally, Jeroen Veenendaal from Rotterdam City Council also presented an inspirational innovation procurement

project leading to transformation of services and introduction of innovative solutions. Read more about the project here: (<http://www.transform-europe.eu/resource/transform-case-studies/>).



The event concluded with a forum to discuss and identify opportunities for collaboration and future innovation procurement projects enabled through Horizon 2020.

Find out more about the ERASMUS MC project:

<http://www.ecoquip.eu/procurement-projects/sustainable-bed-washing-solution.html>

EPP eHealth wins the Hospital La Paz Institute for Health Research (IdiPAZ) Award for Best International Research Project



Hospital La Paz Institute for Health Research recently received a Spanish award for best international research project for their participation in the EPP eHealth project. Our colleague Mario Álvarez accepted the award.

There is more information available on the award (in Spanish) on here: http://www.idipaz.es/NoticiasAdjuntos/282_Premios%202014-c.pdf

European Assistance for Innovation Procurement (EAFIP) Paris Event

Ashley Stewart and Laura Sanchez of EPP eHealth presented at the EAFIP event held in Paris on 27-28 October 2016. The event targeted procurers, policy makers, procurement law firms and businesses, to raise awareness about major PCP/PPI initiatives across Europe and organise networking between stakeholders to discuss new ideas, initiatives and funding opportunities for on PCP/PPI.



More information on the event and access to presentations are available here:

<http://eafip.eu/events/major-events/eafip-major-event-paris/>

Save the Date: 11 - 12th May, 2016.



DG Connect will be hosting a stakeholder workshop in partnership with the EPP eHealth project to explore how to make better use of H2020 for Innovation Procurement in the healthcare sector.

Day 1: Stakeholder Workshop on 'Healthcare challenges and the underexploited role of innovation procurement (PPI/PCP)'

11 May 2016, Brussels (09.00-16.00)

This stakeholder workshop will bring together key actors and those engaged in health (and social) care PPI and PCP projects, buyers and supply chain representatives and EC officers. It will review current state of the art, consider barriers and opportunities, and propose future calls to enable the wider adoption of innovation procurement as a mechanism to drive markets for healthcare innovation.

Day 2: Peer Learning Workshop on 'Innovation Procurement in Healthcare'

12 May 2016, Brussels (09.00-12.30)

This practical and case study based workshop is for anyone interested in finding out more about innovation procurement in practice, collaborative procurement initiatives and future funding opportunities in H2020 for PPI and PCP projects.

Find out more here: <http://innovationinhospitals.com>

To register for both events contact: ashley.stewart@optimat.co.uk

Partners



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